



Recruitment Support Services



## Table of Contents

1. Introduction
2. Our Team
3. The Challenge
4. The Solution
5. Our Differentiator
6. Services
7. Business Model
8. Our Process
9. Contact Us



# Introduction

Fusion Business Solutions Private Limited (Formerly Fusion Outsourcing Software Private Limited) inceptioned in 2006.

Over a short period of time, Fusion has grown from a modest beginning in Udaipur to two full-fledged production facilities totaling to over 15000 square feet in the **IT park in Udaipur, India** and offices in the **USA and the UK**.

We provide gainful employment and remarkable opportunities to **350+ employees**. Fusion is one of the leading organizations in India in software services and **business process management** and growing rapidly.

We have substantial footprints in the USA and the UK. Our clientele in North America and Europe have shown an encouraging growth trend in the past few years.

# Our Team

We are a vibrant and enthusiastic team based in India and so we have a global footprint. We live and breath the core values that are the backbone of culture:

**Happiness, Innovation, Collaboration, Accountability, Transparency, Integrity**



**Madhukar Dubey**  
(Founder & MD)



**Shweta Dubey**  
(Director)



**Kuldeep Bhatnagar**  
(Ass.General Manager)



**Chandra S Yadav**  
(Ass.General Manager)



**S.S. Shekhawat**  
(Sr. Manager - Operations)



**Shekhar Dhabhai**  
(Sr. Manager - Operations)



**Ojal Suthar**  
(Project Manager)

# 350+

**Pool of Professionals**



# The Problem

Every recruitment and staffing company come across problems at certain point of time during business functioning. If your problems are all or some of the below mentioned, we have a solution for you.

- ⚠ Search for qualified candidates gets frustrating?
- ⚠ A Management of ATS/CRM seems never-ending?
- ⚠ A Not enough time to close jobs?
- ⚠ A Calendar looks a complete mess?
- ⚠ A Internal hiring cost is exceeding the budget limit?

## The Solution

Connect with a team of smart thinkers and problem solvers - **Virtual Software Assistants** or as we call them, **Virtual Ninjas**.

Our virtual ninjas can help you build a consistent pipeline of qualified candidates using, job boards like Monster, Career Builder and Indeed. We also tap on the pool of passive candidates through LinkedIn and applying Boolean searches on Google. For these passive candidates you also get their contact details, so connecting with them becomes easier.

We help you make the best use of your ATS while keeping it updated and getting rid of redundant data. In the last nine years of working with recruiters, we have managed a myriad of ATS platforms on the likes of Bullhorn, PCR, Big biller, Maxhire, ZOHO, etc.

We help you make the best use of your time by supporting and managing the tasks that you need not spend time for.

# Our Differentiator

We put ourselves in your shoes and look at the things from your lens.

## **Dedicated Experts at your Service**

We have a team of dedicated virtual assistants, so no more settling with “Jack of all trades”! Your business needs passionate and accountable experts to run everything smoothly. And that is exactly why we are here to provide you.

## **Round-the-Clock-Service**

Be it dusk or dawn, Sunday or Saturday, Christmas or Easter; we work 24/7 with optimum workforce. We're your pair of hands that will keep working even while you are asleep. If you perform business overseas or deal with international clients, we're a perfect fit for you.

## **Listen and Remain Transparent**

We like listening to the clients and their needs. Getting clients is important for the business to survive. Having said it, we always suggest clients the best suited process and options. No worries if you are not able to put up your requirement, we will try to put all of them for you.

## **Accountability**

The offshore team that is handling your administrative and clerical tasks take the entire authority of the chores. As the business owner or executive, you can rest assured that the delegated tasks will take place at the right time.

### **Work under one Roof**

We are a team of 350+ employees working under the same roof. We meet each other daily and work as a team. When you work with our expert VA, it not only broadens the area of knowledge but also adds more skills and value to the business. The speedy and high quality of work comes along with great security.

### **Overseas Advantage**

The advantage is we are based in India. If that sounds like a USP, then yes, we are proud of it. We are blessed with business-friendly economy and environment. It allows us to serve clients in a cost-effective way, hire skilled VAs, and pay them well. We optimize the socioeconomic boon for improving work quality and team building.

### **Backup/Substitute**

We provide backup staff if you hire our Virtual Assistants, they work exclusively for you. In the case where the person falls ill or quits the company, the backup VAs will be there to work with you. Thus, your work will never suffer.

### **Confidentiality of Information**

The Virtual Assistants work under 24/7 CCTV camera surveillance and every system is monitored by the IT department. Moreover, the background inspection of our employees and signing of Non-Disclosure Agreement (NDAs) is the way we ensure that any leakage of information can lead to termination.

# Services

## Resume Sourcing

- ⦿ Maintaining wide range of database
- ⦿ Updating the list constantly
- ⦿ Finding most suitable resumes
- ⦿ Handling right CV related challenges

## Candidate Mapping

- ⦿ Defining candidate requirements
- ⦿ Using LinkedIn for making passive reach
- ⦿ Evaluating list of individuals based on requirements

## Contact Info Searching

- ⦿ Extracting the contact details from web
- ⦿ Doing info search on social media
- ⦿ Maintaining records of accurate information
- ⦿ Conducting dedicated project-based search

## ATS/CRM Management

- ⦿ Recording & updating candidate's information
- ⦿ Creating job order within tracking system
- ⦿ Building hotlist of prospects
- ⦿ Updating existing database - removing duplicacy, sorting categories & labels

# Services

## Job Posting

- ⦿ Creating precise and detailed job description
- ⦿ Joining job groups at local & national level
- ⦿ Complying with the requirement of job site
- ⦿ Posting candidate's requirement
- ⦿ Sharing specifications on the ways to apply

## Lead Generation

- ⦿ Data capturing from trade shows & events
- ⦿ Creating relevant content
- ⦿ Lead nurturing and tracking
- ⦿ Putting advertising and PR for brand awareness

## Database Building

- ⦿ Performing criteria (location, industry, etc.) based search
- ⦿ Conducting job-title based search
- ⦿ Doing background search of candidates
- ⦿ Verifying email addresses & phone numbers of

## Administrative Support

- ⦿ Lending ability to communicate with external partners
- ⦿ Screening the applicants
- ⦿ Updating applicant's information
- ⦿ Performing paperwork and scanning documents

# Services

## Email Communication

- ⦿ Sending mass invites for interview via email
- ⦿ Schedule interview via email
- ⦿ Sending mass rejection via email
- ⦿ Welcoming new joinee



# Client Testimonial

## **Anthony Burgin Say**

“ I have used Fusion Business Solutions for various administrative and research projects. Excellent service, easy to work with and very punctual. ”

## **Steph Say**

“ Everyone at Fusion is such a pleasure to work with. They are extremely professional and deliver the candidates you are searching for. I highly recommend working with Fusion for all of your sourcing needs! ”

## **Eternal Mewar Say**

“ Fusion not only helped us display the journey of Rolls Royce GLK 21 but it also served us with exceptional and innovative features that showcased the true value of our vintages. ”

## **Mike Jones Say**

“ I set the bar high while I took the complimentary trial offered by Fusion. The outcome was more than expected and the quality is been maintained till date as expected. If you need help with Pre Sales activities like Lead Generation and RPO services, go to Fusion and you will be amazed by the output. ”



## Business Model to Suit your

We create, deliver and capture value for the clients with our distinguished business model. It's worth pointing out the way we will help you at each step to smooth running of the business.

### **Three Days Free Trial**

We provide an “Exclusive Free Trial” of three days to send you the insights of our work ethics and culture. During the three days trial there will be processes including training session, sharing of sample work, and fetching feedback of the work done. Having the real picture of the delivery process and work style, it makes a complete win-win scenario.

### **Dedicated Staff**

No matter the industry/service type, we provide a dedicated VA and a team to work on your business needs. The team encloses a group of experts trained as per the required skillsets. The accounts manager, VA, and explicit team members will work together, brainstorm, and boost your business.

### **No Long-Term Contracts; Month to Month Basis**

We love to set people free who work with us and thus, freeing up our clients is what we try to achieve every time. Therefore, we renew the contract every month to keep the working flexible and approachable.

### **Customized Requirements**

We provide a myriad of services covering various industries to fit your requirements. Also, you can extend your unique requirements and get the best possible help from our dynamic team members. The customized processes and reports are one thing that helps us stand out.

### **Easy Communication**

We believe in easy and smooth communication on work-related matters. Be it about giving instructions or free exchange of views, Skype or Google Hangouts or Line, we want you to feel comfortable and remain reachable for our clients. It will lead to saving of time and raise potential at hand.

# Our Process

## **Conduct an Enquiry**

Once you discover the need for a virtual assistant to perform operations, conduct an inquiry. It will help you understand the basic details of our offerings directly via email or call.

## **Take it ahead with the Manager**

After the inquiry, our operations manager will discuss the nitty-gritty of your tasks. Considering the requirements, the suitable services and pricing plan will be provided to you.

## **Meet your dedicated Virtual Assistant**

We will look for the suitable assistant who matches to your requirement and connect you the concerned. The assistant will have an educational background or work experience according to your requirements.

## **Get Started**

Now when you own all the information about the dedicated virtual assistant, the further task assigning can take place via email, chat, skype, task management portal, or in any other mode, you feel comfortable.

# Contact Us

## Headquarter

**Fusion Business Solutions Pvt. Ltd.**  
F-37, IT Park, MIA Extension, Udaipur-313002,  
Rajasthan, India (Phone: +91-97722-79996)

## USA OFFICE

**Fusion E-Solutions LLC**  
82-67 Austin St. Apt. 311, Kew Gardens,  
NY 11415 (Phone: +1-240-979-0061)

## UK OFFICE

**Fusion Information Technology Ltd. LLC**  
281 Kenton Road, Harrow, Middlesex, United Kingdom,  
HA3 0HQ (Phone: +44-20-3290-8897)

**email: [support@fusionfirst.com](mailto:support@fusionfirst.com) | web: [www.fusionfirst.com](http://www.fusionfirst.com)**

**Request A Consultation**

**[Click Here](#)**