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Introduction

Fusion Business Solutions Private Limited (Formerly Fusion Outsourcing Software Private Limited) incepted in 2006.

Over a short period of time, Fusion has grown from a modest beginning in Udaipur to two full-fledged production facilities totaling to over 15000 square feet in the IT park in Udaipur, India and offices in the USA and the UK.

We provide gainful employment and remarkable opportunities to **350+ employees**. Fusion is one of the leading organizations in India in software services and **business process management** and growing rapidly.

We have substantial footprints in the USA and the UK. Our clientele in North America and Europe have shown an encouraging growth trend in the past few years.

Our Team

We are a vibrant and enthusiastic team based in India and so we have a global footprint. We live and breath the core values that are the backbone of culture:

Happiness, Innovation, Collaboration, Accountability, Transparency, Integrity



Madhukar Dubey (Founder & MD)



S.S. Shekhawat (Sr. Manager - Operations)



Shweta Dubey (Director)



Shekhar Dhabhai (Sr. Manager - Operations)



Kuldeep Bhatnagar (Ass.General Manager)



Ojal Suthar (Project Manager)



Chandra S Yadav (Ass.General Manager)



Pool of Professionals

The Problem

As an organization with a strong vision and mission, your basic job is to concentrate on the core operations. However, with piled up **Accounting & Bookkeeping tasks**, the business development tasks get low focus. It is where our virtual assistant help comes in.

If the following problems are relatable to you, consider our **Accounting & Bookkeeping Virtual Assistant Solutions**:

- Does the growth meter of business seem to lower down?
- In-house completion of administrative tasks seems impossible?
- Want to reconcile the statements of credit cards, accounts payable, and receivable?
- Do not have the required tools and software to perform the process?
- Can't really afford to not have your books in order?

The Solution

Connect with a team of smart thinkers and problem solvers - Virtual Software Assistants or as we call them, Virtual Ninjas.

Fusion Business Solutions takes care of your accounting & bookkeeping functions while you focus on meeting the needs of your customers. Unless your business is an accounting business, you have started with a big idea because there must be a product or service you feel passionately about.

Being an entrepreneur and owning inadequate staff, you can hire a virtual bookkeeping assistant from us to manage your accounting & bookkeeping needs.

The involvement of Fusion eliminates financial efficiencies and deliver transaction related accuracies. With the virtual bookkeeping assistant's help, time-saving assistance, and time-saving expertise, you will wonder how you lasted without them for so long.

Our Differentiator

We put ourselves in your shoes and look at the things from your lens.

Dedicated Experts at your Service

We have a team of dedicated virtual assistants, so no more settling with "Jack of all trades"! Your business needs passionate and accountable experts to run everything smoothly. And that is exactly why we are here to provide you.

Round-the-Clock-Service

Be it dusk or dawn, Sunday or Saturday, Christmas or Easter; we work 24/7 with optimum workforce. We're your pair of hands that will keep working even while you are asleep. If you perform business overseas or deal with international clients, we're a perfect fit for you.

Listen and Remain Transparent

We like listening to the clients and their needs. Getting clients is important for the business to survive. Having said it, we always suggest clients the best suited process and options. No worries if you are not able to put up your requirement, we will try to put all of them for you.

Accountability

The offshore team that is handling your administrative and clerical tasks take the entire authority of the chores. As the business owner or executive, you can rest assured that the delegated tasks will take place at the right time.

Work under one Roof

We are a team of 350+ employees working under the same roof. We meet each other daily and work as a team. When you work with our expert VA, it not only broadens the area of knowledge but also adds more skills and value to the business. The speedy and high quality of work comes along with great security.

Overseas Advantage

The advantage is we are based in India. If that sounds like a USP, then yes, we are proud of it. We are blessed with business-friendly economy and environment. It allows us to serve clients in a cost-effective way, hire skilled VAs, and pay them well. We optimize the socioeconomic boon for improving work quality and team building.

Backup/Substitute

We provide backup staff if you hire our Virtual Assistants, they work exclusively for you. In the case where the person falls ills or quits the company, the backup VAs will be there to work with you. Thus, your work will never suffer.

Confidentiality of Information

The Virtual Assistants work under 24/7 CCTV camera surveillance and every system is monitored by the IT department. Moreover, the background inspection of our employees and signing of Non-Disclosure Agreement (NDAs) is the way we ensure that any leakage of information can lead to termination.



Invoice Processing

- Matching orders to invoices
- Validating data for code
- Extracting data from line items
- Full logging of all transactions

Tracking loan activity

- Collecting documents
- Setting up loan application
- Performing data entry in CRM
- Sending follow-up and tracking

Bank activity entry

- Offer product information
- Responding to customers with meaningful replies
- Directing queries to agents
- Maintaining book of transactions

Bank Reconciliations

- Reconciling of cash to ledger
- Reconciling of internal transactions
- Preparing cash project of next month
- Recording month-end accruals



Entry of Transactions

- Recording receipts from customers
- Setting up charts of accounts
- Billing for goods sold or services
- Processing employee's pay

Reports Generation

- Extracting raw data
- Entering report's related information
- Rearranging into desired format
- Doing it on monthly or weekly basis

Preparing Sales Reports

- Organizing report data into sections
- Inserting data into report template
- Merging data from different sources
- Exporting file into desired format

Credit Card Reconciliation

- Reconciling internal financial records with bank statements
- Reconciling vendor invoices with general buyer ledger
- Creating bank reconciling reports
- Reconciling internal financial records with credit card statement of customers

Services

Preparing Purchase Reports

- Organizing report data into sections
- Inserting data into report template
- Merging data from different sources
- Exporting file into desired format

Inventory Services

- Giving customer support
- Processing the order
- Processing returns/exchanges
- Maintaining inventory records

Client Testimonial

Anthony Burgin Say

"I have used Fusion Business Solutions for various administrative and research projects. Excellent service, easy to work with and very punctual."

Steph Say

"Everyone at Fusion is such a pleasure to work with. They are extremely professional and deliver the candidates you are searching for. I highly recommend working with Fusion for all of your sourcing needs!"

Eternal Mewar Say

" Fusion not only helped us display the journey of Rolls Royce GLK 21 but it also served us with exceptional and innovative features that showcased the true value of our vintages."

Mike Jones Say

"I set the bar high while I took the complimentary trial offered by Fusion. The outcome was more than expected and the quality is been maintained till date as expected. If you need help with Pre Sales activities like Lead Generation and RPO services, go to Fusion and you will be amazed by the output."

Business Model to Suit your

We create, deliver and capture value for the clients with our distinguished business model. It's worth pointing out the way we will help you at each step to smooth running of the business.

Three Days Free Trial

We provide an "Exclusive Free Trial" of three days to send you the insights of our work ethics and culture. During the three days trial there will be processes including training session, sharing of sample work, and fetching feedback of the work done. Having the real picture of the delivery process and work style, it makes a complete win-win scenario.

Dedicated Staff

No matter the industry/service type, we provide a dedicated VA and a team to work on your business needs. The team encloses a group of experts trained as per the required skillsets. The accounts manager, VA, and explicit team members will work together, brainstorm, and boost your business.

No Long-Term Contracts; Month to Month Basis

We love to set people free who work with us and thus, freeing up our clients is what we try to achieve every time. Therefore, we renew the contract every month to keep the working flexible and approachable.

Customized Requirements

We provide a myriad of services covering various industries to fit your requirements. Also, you can extend your unique requirements and get the best possible help from our dynamic team members. The customized processes and reports are one thing that helps us stand out.

Easy Communication

We believe in easy and smooth communication on work-related matters. Be it about giving instructions or free exchange of views, Skype or Google Hangouts or Line, we want you to feel comfortable and remain reachable for our clients. It will lead to saving of time and raise potential at hand.

Our Process

Conduct an Enquiry

Once you discover the need for a virtual assistant to perform operations, conduct an inquiry. It will help you understand the basic details of our offerings directly via email or call.

Take it ahead with the Manager

After the inquiry, our operations manager will discuss the nitty-gritty of your tasks. Considering the requirements, the suitable services and pricing plan will be provided to you.

Meet your dedicated Virtual Assistant

We will look for the suitable assistant who matches to your requirement and connect you the concerned. The assistant will have an educational background or work experience according to your requirements.

Get Started

Now when you own all the information about the dedicated virtual assistant, the further task assigning can take place via email, chat, skype, task management portal, or in any other mode, you feel comfortable.

Contact Us

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Request A Consultation

Click Here